

OFS CAPITAL MANAGEMENT is an established full-service provider of capital and leveraged finance solutions to U.S. corporations. OFS supports middle-market companies with flexible debt financing and minority equity solutions. Our team customizes each investment to meet the unique needs of each deal.

Types of Securities

- Unitranche Debt
- Second Lien Debt
- Subordinated/Mezzanine Debt
- Structured Equity
- Preferred Equity
- Common Equity

Investment Structures

- Recapitalizations & Refinancings
- Management & Leveraged Buyouts
- Acquisition Financings
- Shareholder Liquidity Events
- Growth Capital Investments
- Independent Sponsor Transactions
- ESOPs

Differentiation

- Flexible investment mandate with the ability to invest across the entire capital structure
- Creative approach to solving capital needs
- Partner with management and ownership
- Long-term and patient capital
- Potential one-stop solution

Investment Criteria

- U.S.-based businesses with annual EBITDA greater than \$3 million
- Scalable business models that benefit from operating leverage
- Proven historical performance and recurring free cash flow
- Experienced management teams with meaningful ownership
- Clear market leaders that demonstrate a sustainable competitive advantage
- We avoid turnarounds and early-stage or venture capital deals

Industry Sectors

- Transportation & Logistics
- Value-Added Distribution
- Business Services
- Industrial & Niche Manufacturing
- Specialty Chemicals
- Health Care Services
- Consumer Products & Services
- Aerospace & Defense
- Food & Beverage

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Partners with Management

 <p>Growth Capital</p> <p>Operator of executive conference off-site corporate meetings & events</p>	 <p>Refinancing</p> <p>Franchisee of 158 Jiffy Lubes in six states in the Midwest & Mid-Atlantic</p>	 <p>Growth Capital</p> <p>Health & fitness club concept in the Southeast U.S.</p>	 <p>Recapitalization</p> <p>Provider of third-party logistics & distribution</p>	 <p>Growth Capital</p> <p>Provider of outsourced back office support to small & medium-sized businesses</p>
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Partners with Independent Sponsors

 <p>Buyout</p> <p>Value-added provider of steel processing, distribution & logistical services</p>	 <p>Refinancing</p> <p>Provider of portable bar-code scanners & web-based data analytics to retailers</p>	 <p>Buyout</p> <p>Provider of Business Process Outsourcing & Document Technology Services to technology-driven end markets</p>	 <p>Buyout</p> <p>Manufacturer of enclosed & utility trailers for commercial & recreational end markets</p>	 <p>Buyout</p> <p>Provider of process piping installation & maintenance services</p>
 <p>Buyout</p> <p>Wholesale distributor of aftermarket imaging supplies & accessories</p>	 <p>Buyout</p> <p>Specialty retailer in the Southeast U.S.</p>	 <p>Buyout</p> <p>Designer & manufacturer of hunting knives, swords, self defense & collectibles products</p>	 <p>Buyout</p> <p>Designer & manufacturer of electric submersible pumps, controls, accessories & parts</p>	 <p>Buyout</p> <p>Provider of specialized repair & maintenance services for industrial gas turbine components</p>

Partners with Private Equity

 <p>Acquisition Financing</p> <p>Provider of travel nurse & allied healthcare professionals to acute care hospitals & facilities</p>	 <p>Buyout</p> <p>Specialty retailer of urban inspired footwear, apparel & accessories in the Northeast</p>	 <p>Buyout</p> <p>Operator of interactive escape room games in eight locations</p>	 <p>Acquisition Financing</p> <p>Provider of lighting & water building efficiency services to government, institutional & commercial customers</p>	 <p>Refinancing</p> <p>Provider of security & alarm services primarily to residential customers</p>
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