

**OFS CAPITAL CORPORATION** (NASDAQ: OFS) is a business development company that provides debt solutions and minority equity investments to middle-market companies. We offer flexible financing to business owners and managers, striving to help them achieve targeted growth, liquidity and ownership transition goals.

## Types of Securities

### *Debt*

- Unitranche Debt
- Mezzanine Debt

### *Equity*

- Structured Equity
- Preferred or Common Equity

## Investment Structures

- Recapitalizations & Refinancings
- Management & Leveraged Buyouts
- Acquisition Financings
- Shareholder Liquidity Events

- Growth Capital Investments
- Independent Sponsor Transactions
- ESOPs

## Differentiation

- Flexible investment mandate with the ability to invest across the entire capital structure
- Creative approach to solving capital needs

- Partner with management and ownership
- Long-term and patient capital
- Potential one-stop solution

## Investment Criteria

- U.S.-based businesses with annual EBITDA greater than \$3 million
- Scalable business models that benefit from operating leverage
- Proven historical performance and recurring free cash flow

- Experienced management teams with meaningful ownership
- Clear market leaders that demonstrate a sustainable competitive advantage
- We avoid turnarounds and early-stage or venture capital deals

## Industry Sectors

- Transportation & Logistics
- Value-Added Distribution
- Business Services
- Industrial & Niche Manufacturing
- Specialty Chemicals

- Health Care Services
- Consumer Products & Services
- Aerospace & Defense
- Food & Beverage

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## DIRECT INVESTMENTS\*

Partners with Management, Private Equity, and Independent Sponsors

 <p><b>Buyout</b></p> <p>Value-added provider of steel processing, distribution &amp; logistical services</p>	 <p><b>Growth Capital</b></p> <p>Operator of executive conference off-site corporate meetings &amp; events</p>	 <p><b>Refinancing</b></p> <p>Provider of portable barcode scanners &amp; web-based data analytics to retailers</p>	 <p><b>Buyout</b></p> <p>Specialty retailer of urban inspired footwear, apparel &amp; accessories in the Northeast</p>
 <p><b>Refinancing</b></p> <p>Provider of healthcare information &amp; marketing services</p>	 <p><b>Acquisition Financing</b></p> <p>Provider of lighting &amp; water building efficiency services to government, institutional &amp; commercial customers</p>	 <p><b>Refinancing</b></p> <p>Franchisee of 158 Jiffy Lubes in six states in the Midwest &amp; Mid-Atlantic</p>	 <p><b>Recapitalization</b></p> <p>Designer &amp; manufacturer of ground support equipment for the worldwide aviation industry</p>
 <p><b>Buyout</b></p> <p>Designer &amp; manufacturer of hunting knives, swords, self defense &amp; collectibles products</p>	 <p><b>Buyout</b></p> <p>Manufacturer of enclosed &amp; utility trailers for commercial &amp; recreational end markets</p>	 <p><b>Growth Capital</b></p> <p>Provider of outsourced back office support to small &amp; medium-sized businesses</p>	 <p><b>Growth Capital</b></p> <p>Health &amp; fitness club concept in the Southeast U.S.</p>
 <p><b>Buyout</b></p> <p>Specialty retailer in the Southeast U.S.</p>	 <p><b>Buyout</b></p> <p>Manufacturer of critical ingredients used to manufacture biologic protein drugs &amp; vaccines</p>	 <p><b>Refinancing</b></p> <p>Provider of security &amp; alarm services primarily to residential customers</p>	 <p><b>Recapitalization</b></p> <p>Developer &amp; marketer of value-oriented escorted group tours to foreign destinations</p>
 <p><b>Acquisition Financing</b></p> <p>Provider of communications &amp; marketing services to the pharmaceutical &amp; medical device markets</p>	 <p><b>Buyout</b></p> <p>Designer &amp; manufacturer of electric submersible pumps, controls, accessories &amp; parts</p>	 <p><b>Buyout</b></p> <p>Provider of specialized repair &amp; maintenance services for industrial gas turbine components</p>	 <p><b>Recapitalization</b></p> <p>Provider of immunotherapy &amp; allergy testing services to patients through primary care physicians</p>