



Flexible Solutions. Consistent Results.

**OFS CAPITAL CORPORATION** (NASDAQ: OFS) is a business development company that provides debt solutions and minority equity investments to middle-market companies. We offer flexible financing to business owners and managers, helping them achieve targeted growth, liquidity and ownership transition goals.

### Types of Securities

#### Debt

- Unitranche Debt
- Mezzanine Debt
- HoldCo Debt

#### Equity

- Structured Equity
- Preferred or Common Equity

### Investment Structures

- Recapitalizations & Refinancings
- Management & Leveraged Buyouts
- Acquisition Financings
- Shareholder Liquidity Events

- Growth Capital Investments
- Independent Sponsor Transactions
- ESOPs

### Differentiation

- Flexible investments mandate with the ability to invest across the entire capital structure
- Creative approach to solving capital needs

- Partner with management and ownership
- Long-term and patient capital
- Potential one-stop solution

### Investment Criteria

- U.S.-based businesses with annual EBITDA greater than \$3 million
- Scalable business models that benefit from operating leverage
- Proven historical performance and recurring free cash flow

- Experienced management teams with meaningful ownership
- Clear market leaders that demonstrate a sustainable competitive advantage
- We avoid turnarounds and early-stage or venture capital deals

### Industry Sectors

- Transportation & Logistics
- Value-Added Distribution
- Business Services
- Industrial & Niche Manufacturing
- Specialty Chemicals

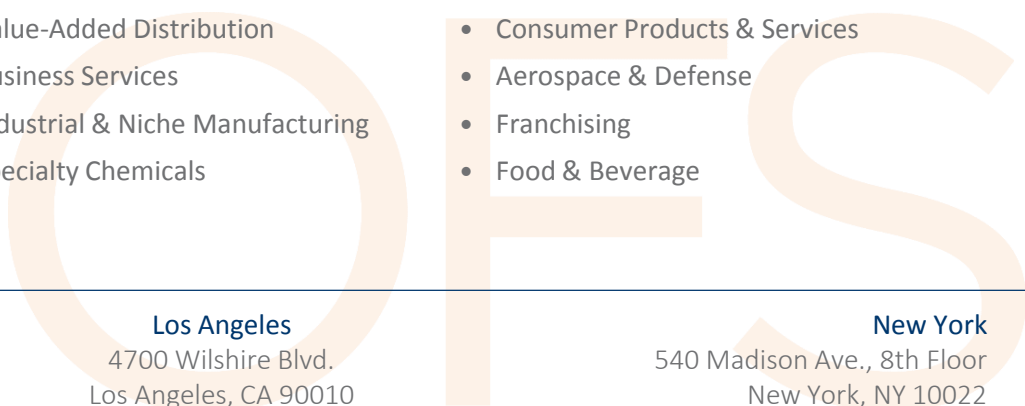
- Health Care Services
- Consumer Products & Services
- Aerospace & Defense
- Franchising
- Food & Beverage

[www.ofscapital.com](http://www.ofscapital.com)

**Chicago**  
10 S. Wacker Dr., Suite 2500  
Chicago, IL 60606

**Los Angeles**  
4700 Wilshire Blvd.  
Los Angeles, CA 90010

**New York**  
540 Madison Ave., 8th Floor  
New York, NY 10022



## REPRESENTATIVE INVESTMENTS\*

### Partners with Management



**convene**

**Growth Capital**  
Operator of executive conference off-site corporate meetings & events



**Recapitalization**  
Provider of outsourced caddie management services to high-end golf clubs and resorts



**Management Buyout**  
Provider of web-based ticketing and related services to entertainment venues and live events



**HealthFusion**

**Growth Capital**  
Provider of web-based EHR and practice management software for healthcare providers



**Recapitalization**  
Designer and manufacturer of ground support equipment for the worldwide aviation industry



**NeoSystems**  
Grow Ahead... We've Got Your Back OffRc.

**Growth Capital**  
Provider of outsourced back office support to small and medium-sized businesses

### Partners with Independent Sponsors



**AIM Metals**  
Transportation & Logistical Services, Inc.  
Service & Warehousing, Inc.

**Buyout**  
Value-added provider of steel processing, distribution, and logistical services



**Buyout**  
Manufacturer of enclosed and utility trailers for commercial and recreational end markets



**Buyout**  
Manufacturer of critical ingredients used to manufacture biologic protein drugs & vaccines



**smarTours**  
BEST TRAVEL BARGAINS

**Recapitalization**  
Developer and marketer of value-oriented escorted group tours to foreign destinations



**STANCOR**

**Buyout**  
Designer and manufacturer of electric submersible pumps, controls, accessories and parts



**TRS**  
GLOBAL SERVICES

**Buyout**  
Provider of specialized repair and maintenance services for industrial gas turbine components

### Partners with Private Equity-Backed Companies



**DATASCAN**

**Refinancing**  
Provider of portable bar-code scanners and web-based data analytics to retailers



**intraFUSION**

**Debt Purchase**  
Manager of physicians' office-based infusion therapy centers



**jhi**

**Refinancing**  
Provider of healthcare information and marketing services



**MASTER CUTLERY**

**Buyout**  
Designer and manufacturer of hunting knives, swords, self defense and collectible products



**STRATEGIC**  
pharmaceutical solutions, inc.

**Acquisition Financing**  
Provider of communications and marketing services to the pharmaceutical and medical device markets



**UnitedAllergy**  
SERVICES  
Testing for a better quality of life.

**Recapitalization**  
Provider of immunotherapy and allergy testing services to patients through primary care physicians

## CONTACT INFORMATION

**Bilal Rashid**  
President  
brashid@ofsmanagement.com  
(646) 652-8480

**Jeffrey Cerny**  
Senior Managing Director  
jcerny@ofsmanagement.com  
(847) 734-7905

**Mark Hauser**  
Senior Managing Director  
mhauser@ofsmanagement.com  
(646) 652-8483

**Holbrook Forusz**  
Director  
hforusz@ofsmanagement.com  
(646) 652-8486

**Michael MacRitchie**  
Director  
mmacritchie@ofsmanagement.com  
(847) 734-2073

**Douglas Bunim**  
Vice President  
dbunim@ofsmanagement.com  
(646) 652-8482

**Kevin Condon**  
Vice President  
kcondon@ofsmanagement.com  
(646) 652-8487

**Michelle Garrett**  
Associate, Business Development  
mgarrett@ofsmanagement.com  
(323) 860-9572

**Marsha Zebley**  
Associate, Business Development  
mzebley@ofsmanagement.com  
(646) 652-8488